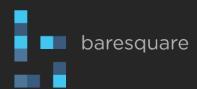
# Digital Analytics: How In-Store Analytics Align With Online

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reporting automation, comprehensive business answers



TURKISH AIRLINES EuroLeague

sports analytics communication for audience engagement



data collection: tag management, QA, integrations



EVENTS & SPORTS ANALYTICS

**ENERGY ANALYTICS** 

# One store - Multiple channels



## Online analytics infrastructure

- Multichannel attribution
- Automated data exchange
- Programmatic advertising
  - Data warehousing
- Visitor profiling and identification

# Bridging the data gap

Aligning online traffic with offline purchases





- Online product traffic
  - Traffic by location





- Online accounts
- Product registrations





- Offline purchases
- Location statistics

- Track customer's decision journey
- Location performance evaluation
- Richer insights for campaign targeting
- Website personalization opportunities

# How to align offline with online

- 1. Visitor identification
- 2. Tracking order research
- 3. Measuring in-store journey
- 4. Support and follow-up communications

# **BARESQUARE** MAKING DATA WORTHWHILE